

## RESIDENTIAL MARKET INSIGHTS

New launches across top cities decreased by 4% in Dec 2019 as compared to the preceding month. Barring Bengaluru and Pune, all major cities witnessed a low in new launches as compared to the preceding month. MMR and Bengaluru topped the chart with high launches and contributed approx. 4,900 units & 4,600 units respectively in the total supply of Dec 2019.



MMR



Pune



NCR



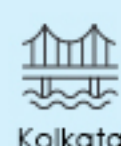
Bengaluru



Hyderabad



Chennai



Kolkata



### Highest new launches witnessed in the Affordable Housing segment

- 44% under INR 45 lakhs
- 22% between INR 45 lakhs and INR 90 lakhs
- 15% between INR 90 lakhs and INR 1.5 cr.
- 19% above INR 1.5 cr.

Source: ANAROCK Research

## HIGHLIGHTS

### REAL ESTATE TRENDS TO LOOK OUT FOR IN 2020



Improvement in housing sales with stability in property prices



Affordable Housing will continue to be the highlight with multiple government sops



Increase in private equity investment to increase in H2 2020



More commercial REITs as developers unlock value of their assets to raise capital



Alternative Asset Classes to strengthen base

DOWNLOAD REPORT →



### 2020: A DEFINING YEAR FOR REAL ESTATE

Hear ANAROCK's Head of Research, Prashant Thakur, present a round-up of the decade gone by and the way forward in an interview with ET Now.

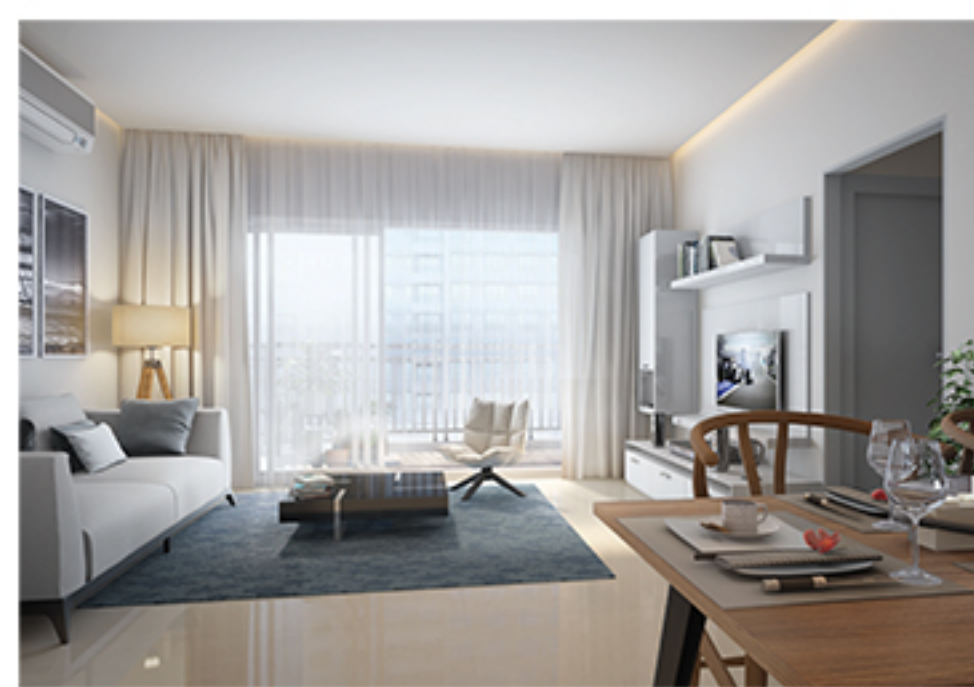
WATCH VIDEO →

### NEW YEAR, NEW BEGINNINGS

ANAROCK bags its first Strategic Partnership with Godrej Properties for their residential project Godrej Prime and Central.

In a span of two years, ANAROCK has successfully completed over 300 residential mandates across India.

KNOW MORE →



### ANAROCK CAPITAL STRENGTHENS Foothold IN RETAIL CAPITAL MARKET ADVISORY!

Virtuous Retail South Asia (VRSA), a JV between Singapore's PE firm Xander Group and the Dutch institutional investor APG, has acquired two retail malls in Nagpur and Amritsar. Developed by TRIL - Tata Realty & Infrastructure Ltd., both malls are operational and have a total leasable area of ~1.1 Mn sf. With this deal, VRSA strategically forays into India's tier-II cities by building its retail portfolio in these prominent markets. Valued at ~USD 100 Mn, ANAROCK Capital acted as the Sole Advisor for this transaction.

## IN THE NEWS



### POST DEMO, RERA, GST, PROPERTY PRICE RISE IS REMARKABLE

In a period of three years, the average property prices in the top 10 most active micro-markets has increased considerably between 6 to 11 per cent. Given the overall slowdown post the triple tsunami - DeMo, RERA, GST since 2016-end onwards, this price rise is remarkable, says Anuj Puri, Chairman, ANAROCK.

READ MORE →



### ECLIPSED RETAIL SECTOR GROWTH IN 2019, LEASING DOWN 35 PERCENT

India's sluggish economy is impacting different real estate verticals, including retail leasing, says Anuj Kejriwal, CEO & MD - ANAROCK Retail. ANAROCK data reveals that in the top 7 cities, retail leasing activity dropped by 35 percent in 2019 as against the previous year - from 5.5 mn sq. ft. in 2018 to 3.6 mn sq. ft. in 2019.

READ MORE →



### WHAT NRIs CAN EXPECT: INDIA'S REAL ESTATE HAS MUCH TO LOOK FORWARD

The year 2019 was a mixed bag of opportunities and disappointments for Indian real estate. The industry largely remained stagnant, with declining consumption, low investment appetite and property prices in most cities not budging from current levels, says Shajai Jacob, CEO-GCC, ANAROCK Property Consultants.

READ MORE →

## CONNECT WITH US

### 2<sup>ND</sup> CII REAL ESTATE CONFLUENCE

**Theme:** Real Estate 2020: Reimagining the Growth Trajectory

Knowledge Partner  
ANAROCK



20 February, 2020



9:00 am onwards



Taj Santacruz, Mumbai